

The Hamilton Group

***New Factoring
Facility***
provided by Hamilton

***Independent
Trucking Company***

Initial Funding
\$80,000

Problem:

With a freshly inked contract with a leading, global transportation firm under his belt, the owner of an independent trucking company had the green light to grow. But a month into the contract, the global firm hadn't paid on any invoices, leaving the carrier with a plan to grow, but no cash to do so. After being denied by the bank for a credit line increase, the owner was discouraged. How could his company convert this major contract into cash to grow?

Solution:

The trucking company's CPA recommended establishing a factoring relationship with Hamilton. Less than a week after an initial consultation, Hamilton customized a cash management program that helped the trucking company solve its capital shortfall, and enabled the company to invest in growing.

The Hamilton Group is a leader within the factoring industry offering flexible cash flow solutions for America's small and mid-sized business community.

www.hamiltongroup.net